

## Volume Analysis Report - Single Employee

**Availability:** All CompuPawn configurations.

**Example:** This example provides the volume breakdown of all transactions processed by a specific employee over the course of a month.

- Inputs Used:** Determine reporting period (*Shift, Date, etc.*)
- *Start Shift / End Shift* = {Shift numbers accounting for month}
  - *Start Maker / End Maker* = {Same}

| COMPUPAWN DEMO (1)   |                                      |             |               |              |             |             |             |             |               |                     |               |
|--|--------------------------------------|-------------|---------------|--------------|-------------|-------------|-------------|-------------|---------------|---------------------|---------------|
| 05/14/94   | VOLUME ANALYSIS REPORT               |             |               |              |             |             |             | PAGE 1      |               |                     |               |
| START SHIFT=0585 (03/01/94) END SHIFT=0612 (04/01/94) FOR MAKERS FROM 053 TO 053 |                                      |             |               |              |             |             |             |             |               |                     |               |
| DESCRIPTION  | AMOUNT                               | TAX         | INTEREST      | LATE CHARGE  | PREMIUM     | LOST CHARGE | DEPOSIT     | MISC CHARGE | TOTAL         | COST                | QTY           |
| BUYS   | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| PAWNS  | -220.00                              | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | -220.00       | 0.00                | 3             |
| PAYMENTS   | 220.00                               | 0.00        | 89.40         | 10.00        | 0.00        | 0.00        | 0.00        | 0.00        | 319.40        | 0.00                | 3             |
| REDEEMS  | 450.00                               | 0.00        | 119.00        | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 569.00        | 0.00                | 3             |
| SALES  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| NEW LAYAWAYS   | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| LAYAWAY DEPOSITS   | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| LAYAWAY SALES  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| REPAIR DEPOSITS  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| REPAIR SERVICES  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| RECEIVABLE PMTS  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| MISCELLANEOUS  | 0.00                                 | 0.00        | 0.00          | 0.00         | 0.00        | 0.00        | 0.00        | 0.00        | 0.00          | 0.00                | 0             |
| <b>TOTALS</b>  | <b>450.00</b>                        | <b>0.00</b> | <b>208.40</b> | <b>10.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>668.40</b> | <b>0.00</b>         | <b>9</b>      |
| NON-CASH ACTIVITY:   |                                      |             |               |              |             |             |             |             |               |                     |               |
| CASH ACTIVITY:   |                                      |             |               |              |             |             |             |             |               |                     |               |
| 0.00   | TOTAL BUYS                           |             |               |              |             |             |             |             | 0.00          | TAXABLE REPAIRS     |               |
| -220.00  | TOTAL PAWNS                          |             |               |              |             |             |             |             | 0.00          | EXEMPT REPAIRS      |               |
| 208.40   | TOTAL INTEREST INCOME                |             |               |              |             |             |             |             | 0.00          | TAXABLE SALES       |               |
| 10.00  | TOTAL LATE CHARGE INCOME             |             |               |              |             |             |             |             | 0.00          | EXEMPT SALES        |               |
| 0.00   | TOTAL PREMIUM INCOME                 |             |               |              |             |             |             |             | 0.00          | TOTAL SALES         |               |
| 0.00   | TOTAL LOST TICKET INCOME             |             |               |              |             |             |             |             |               |                     |               |
| 670.00   | TOTAL PAYMENTS, REDEEMS & REDUCTIONS |             |               |              |             |             |             |             | 0.00          | TOTAL COST OF SALES |               |
| 0.00   | TOTAL SALES                          |             |               |              |             |             |             |             |               |                     |               |
| 0.00   | TOTAL SALES TAX                      |             |               |              |             |             |             |             |               | 0.00                | GROSS PROFIT  |
| 0.00   | TOTAL REPAIR INCOME                  |             |               |              |             |             |             |             |               | 0.00%               | PROFIT MARGIN |
| 0.00   | TOTAL LAY-AWAY DEPOSITS              |             |               |              |             |             |             |             |               | 0.00%               | MARK-UP       |
| 0.00   | TOTAL REPAIR DEPOSITS                |             |               |              |             |             |             |             |               |                     |               |
| 0.00   | TOTAL MISCELLANEOUS CHARGES          |             |               |              |             |             |             |             |               |                     |               |
| 668.40   | NET TOTAL                            |             |               |              |             |             |             |             |               |                     |               |

# Volume Analysis Report - Section 1 (Revenue Analysis)

**Availability:** All CompuPawn configurations.

**Example:** This is an example of the first section of a Volume Analysis Report which list a revenue analysis of the volume processed for the period chosen.

**Inputs Used:** Determine reporting period (*Shift, Date, etc.*)

• *Start Shift / End Shift* = {Range}

| COMPUPAWN DEMO (1)                                    |                                   |                        |                  |                 |             |               |               |               |                   |                  |              |
|---|-----------------------------------|------------------------|------------------|-----------------|-------------|---------------|---------------|---------------|-------------------|------------------|--------------|
| 05/12/94  |                                   | VOLUME ANALYSIS REPORT |                  |                 |             |               |               |               |                   | PAGE 1           |              |
| START SHIFT=0585 (03/01/94) END SHIFT=0612 (04/01/94) |                                   |                        |                  |                 |             |               |               |               |                   |                  |              |
| DESCRIPTION   | AMOUNT                            | TAX                    | INTEREST         | LATE CHARGE     | PREMIUM     | LOST CHARGE   | DEPOSIT       | MISC CHARGE   | TOTAL             | COST             | QTY          |
| BUYS  | -1,544.00                         | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | -1,544.00         | 0.00             | 70           |
| PAWNS   | -82,894.80                        | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | -82,894.80        | 0.00             | 1,127        |
| PAYMENTS  | 28,632.50                         | 0.00                   | 11,417.20        | 1,680.00        | 0.00        | 115.00        | 0.00          | 0.00          | 41,844.70         | 0.00             | 284          |
| REDEEMS   | 55,187.20                         | 0.00                   | 15,136.42        | 760.00          | 0.00        | 155.00        | 0.00          | 270.00        | 71,508.62         | 0.00             | 707          |
| SALES   | 35,075.28                         | 2,266.68               | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | 37,341.96         | 16,459.31        | 435          |
| NEW LAYAWAYS  | 0.00                              | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 3,750.98      | 0.00          | 3,750.98          | -250.00          | 97           |
| LAYAWAY DEPOSITS                                      | 0.00                              | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 3,771.64      | 0.00          | 3,771.64          | 0.00             | 124          |
| LAYAWAY SALES   | 12,617.26                         | 883.37                 | 0.00             | 0.00            | 0.00        | 0.00          | -6,627.30     | 0.00          | 6,873.33          | 5,322.25         | 81           |
| REPAIR DEPOSITS                                       | 0.00                              | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | 0.00              | 0.00             | 36           |
| REPAIR SERVICES                                       | 883.66                            | 61.87                  | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | 945.53            | 0.00             | 59           |
| RECEIVABLE PMTS                                       | 2,636.58                          | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | 2,636.58          | 0.00             | 43           |
| MISCELLANEOUS   | 0.00                              | 0.00                   | 0.00             | 0.00            | 0.00        | 0.00          | 0.00          | 0.00          | 40,150.65         | 0.00             | 236          |
| <b>TOTALS</b>   | <b>50,593.68</b>                  | <b>3,211.92</b>        | <b>26,553.62</b> | <b>2,440.00</b> | <b>0.00</b> | <b>270.00</b> | <b>895.32</b> | <b>270.00</b> | <b>124,385.19</b> | <b>21,531.56</b> | <b>3,299</b> |
| <b>NON-CASH ACTIVITY:</b>                             |                                   |                        |                  |                 |             |               |               |               |                   |                  |              |
| 20,873.50   | PAWN TRANSFERS TO INVENTORY       |                        |                  |                 |             |               |               |               |                   |                  |              |
| 605.20  | LAY-AWAY TRANSFERS TO INVENTORY   |                        |                  |                 |             |               |               |               |                   |                  |              |
| 8,793.23  | RECEIVINGS TRANSFERS TO INVENTORY |                        |                  |                 |             |               |               |               |                   |                  |              |
| 123,468.73  | CASH ON HAND TRANSFERS TO BANK    |                        |                  |                 |             |               |               |               |                   |                  |              |
| 21,531.56   | COST OF SALES                     |                        |                  |                 |             |               |               |               |                   |                  |              |
| 994.00  | COST OF CONSIGNMENT SALES         |                        |                  |                 |             |               |               |               |                   |                  |              |
| 130.00  | LOST/STOLEN SALES INVENTORY       |                        |                  |                 |             |               |               |               |                   |                  |              |
| <b>CASH ACTIVITY:</b>                                 |                                   |                        |                  |                 |             |               |               |               |                   |                  |              |
| -5,044.89   | 111320 ACCOUNTS RECEIVABLE        |                        |                  |                 |             |               |               |               |                   |                  |              |
| -686.57   | 117020 MERCHANDISE - REPAIRS      |                        |                  |                 |             |               |               |               |                   |                  |              |
| 570.00  | 113016 BRADY BILL FEE PAYABLE     |                        |                  |                 |             |               |               |               |                   |                  |              |
| -278.72   | 117600 CASH OVER/SHORT            |                        |                  |                 |             |               |               |               |                   |                  |              |
| -16.50  | 111025 CASH IN BANK - AUTO LOANS  |                        |                  |                 |             |               |               |               |                   |                  |              |
| -498.28   | 113035 CUSTOMER DEPOSITS          |                        |                  |                 |             |               |               |               |                   |                  |              |
| 24.00   | 126021 STORAGE INCOME             |                        |                  |                 |             |               |               |               |                   |                  |              |
| -216.24   | 117990 POSTAGE & FREIGHT          |                        |                  |                 |             |               |               |               |                   |                  |              |
| -791.14   | 111330 EMPLOYEE ADVANCE           |                        |                  |                 |             |               |               |               |                   |                  |              |
| -129.68   | 117700 REPAIRS & MAINTENANCE      |                        |                  |                 |             |               |               |               |                   |                  |              |
| -2,969.37   | 111340 PRE-PAID EXPENSES          |                        |                  |                 |             |               |               |               |                   |                  |              |
| 45.00   | 116080 MISCELLANEOUS INCOME       |                        |                  |                 |             |               |               |               |                   |                  |              |
| 5.00  | 127540 AUTO EXPENSES              |                        |                  |                 |             |               |               |               |                   |                  |              |
| -7.50   | 127590 BANK CHARGES               |                        |                  |                 |             |               |               |               |                   |                  |              |
| -115.11   | 117780 BUSINESS MEALS             |                        |                  |                 |             |               |               |               |                   |                  |              |
| -139.88   | 117750 JANITORIAL                 |                        |                  |                 |             |               |               |               |                   |                  |              |
| -88.45  | 118050 SHOP EXPENSE               |                        |                  |                 |             |               |               |               |                   |                  |              |

## Volume Analysis Report - Section 2 (Summary Information)

**Availability:** All CompuPawn configurations.

**Example:** This is an example of the section of a Volume Analysis Report which gives summary information of the volume processed for the period chosen.

**Inputs Used:** Determine reporting period (*Shift, Date, etc.*)  
• *Start Shift / End Shift = {Range}*

| 05/12/94   |                                      | COMPUPAWN DEMO (1)                                    | VOLUME ANALYSIS REPORT |                     | PAGE 2 |
|------------|--------------------------------------|---|------------------------|---------------------|--------|
|            |                                      | START SHIFT=0585 (03/01/94) END SHIFT=0612 (04/01/94) |                        |                     |        |
| -----      |                                      |   |                        |                     |        |
| -2.00      | 117790                               | DONATIONS   |                        |                     |        |
| -150.00    | 117730                               | OUTSIDE SERVICES                                      |                        |                     |        |
| -0.55      | 111420                               | INVENTORY RECEIVINGS                                  |                        |                     |        |
| -239.80    | 117540                               | AUTO EXPENSES   |                        |                     |        |
| 2,025.00   | 111030                               | CASH - CLEARING                                       |                        |                     |        |
| 5.00       | 117870                               | INTEREST EXPENSE                                      |                        |                     |        |
| -1,062.20  | 115070                               | RETAINED EARNINGS                                     |                        |                     |        |
| -93.44     | 118130                               | TRAVEL & LODGING                                      |                        |                     |        |
| -9.23      | 117710                               | PROMOTION   |                        |                     |        |
| -2.33      | 117960                               | OFFICE EXPENSE  |                        |                     |        |
| -7.97      | 118080                               | TELEPHONE   |                        |                     |        |
| -20.00     | 113013                               | GIFT CERTIFICATES                                     |                        |                     |        |
|            |                                      |   |                        |                     |        |
| -1,544.00  | TOTAL BUYS                           |   | 883.66                 | TAXABLE REPAIRS     |        |
| -82,894.80 | TOTAL PAWNS                          |   | 0.00                   | EXEMPT REPAIRS      |        |
| 26,553.62  | TOTAL INTEREST INCOME                |   | 44,985.34              | TAXABLE SALES       |        |
| 2,440.00   | TOTAL LATE CHARGE INCOME             |   | 2,707.20               | EXEMPT SALES        |        |
| 0.00       | TOTAL PREMIUM INCOME                 |   | 48,576.20              | TOTAL SALES         |        |
| 270.00     | TOTAL LOST TICKET INCOME             |   |                        |                     |        |
| 83,819.70  | TOTAL PAYMENTS, REDEEMS & REDUCTIONS |   | 21,531.56              | TOTAL COST OF SALES |        |
| 47,692.54  | TOTAL SALES                          |   | -----                  |                     |        |
| 3,211.92   | TOTAL SALES TAX                      |   | 27,044.64              | GROSS PROFIT        |        |
| 883.66     | TOTAL REPAIR INCOME                  |   | 55.67%                 | PROFIT MARGIN       |        |
| 895.32     | TOTAL LAY-AWAY DEPOSITS              |   | 225.60%                | MARK-UP             |        |
| 0.00       | TOTAL REPAIR DEPOSITS                |   |                        |                     |        |
| 2,636.58   | TOTAL RECEIVABLE PAYMENTS            |   |                        |                     |        |
| 270.00     | TOTAL MISCELLANEOUS CHARGES          |   |                        |                     |        |
| 124,385.19 | NET TOTAL                            |   |                        |                     |        |

# Volume Analysis Report - Section 3 (G/L Distribution Totals)

**Availability:** All CompuPawn configurations.

**Inputs Used:** • *Start Shift / End Shift* = {Range}  
 • *Print G/L Distribution (Y/N)* = {Y}

**Example:** This is an example of the third section of a Volume Analysis Report which lists totals and sub-totals for various general ledger accounts used when processing the store's business volume for the period chosen.

**WARNING:** When using the *Print G/L Distribution (Y/N)* option, always run the report based upon *Start Shift / End Shift* input criteria.

|                              |   |                                       |
|------------------------------|---|---------------------------------------|
| 05/12/94                     | COMPUPAWN DEMO (1)                                    | PAGE 3                                |
|                              | VOLUME ANALYSIS REPORT                                |                                       |
|                              | START SHIFT=0585 (03/01/94) END SHIFT=0611 (03/31/94) |                                       |
|                              | GL DISTRIBUTION                                       |                                       |
| -----                        |   |                                       |
| 111410 INVENTORY-PAWN        | 82,894.80   | NEW PAWNS                             |
|                              | -83,819.70  | PAYMENTS, REDEEMS & REDUCTIONS        |
|                              | -20,873.50  | INVENTORY FORFEITURES                 |
|                              | -----   |                                       |
|                              | -21,798.40  |                                       |
|                              |   | — Page Break —                        |
| 116010 SALES-MERCHANDISE     | -519.84   | SALES - ANTIQUES/COLLECTIBLES         |
|                              | -647.67   | SALES - APPLIANCE/HOUSEWARE           |
|                              | -50.00  | SALES - INACTIVE                      |
|                              | -124.00   | SALES - BICYCLE                       |
|                              | -758.00   | SALES - CAMERA/OPTICS                 |
|                              | -52.06  | SALES - FISHING EQUIPMENT             |
|                              | -54.57  | SALES - FURNITURE                     |
|                              | -434.52   | SALES - GENERAL SPORTS EQUIP.         |
|                              | -220.95   | SALES - HUNTING/CAMPING EQUIP.        |
|                              | -30,703.56  | SALES - JEWELRY                       |
|                              | -16.49  | SALES - ACCESSORIES                   |
|                              | -450.14   | SALES - OTHER                         |
|                              | 528.55  | SALES - NO CATEGORY                   |
|                              | -----   |                                       |
|                              | -47,692.54  |                                       |
| 116025 INTEREST INCOME-LOANS | -29.00  | INTEREST - ANTIQUES/COLLECTIBLES      |
|                              | -155.20   | INTEREST - APPLIANCE/HOUSEWARE        |
|                              | -11.40  | INTEREST - INACTIVE                   |
|                              | -38.00  | INTEREST - BICYCLE                    |
|                              | 276.40  | INTEREST - NO CATEGORY                |
|                              | -----   |                                       |
|                              | -26,313.22  |                                       |
|                              |   | — Page Breaks —                       |
| 117010 COST OF SALES         | 244.14  | COST OF SALES - ANTIQUES/COLLECTIBLES |
|                              | 315.00  | COST OF SALES - APPLIANCE/HOUSEWARE   |
|                              | -239.30   | COST OF SALES - NO CATEGORY           |
|                              | -----   |                                       |
|                              | 21,531.56   |                                       |
| 117870 INTEREST EXPENSE      | -5.00   | MISC CASH TRANSACTION                 |
| 117960 OFFICE EXPENSE        | 2.33  | MISC CASH TRANSACTION                 |
| 118080 TELEPHONE             | 7.97  | MISC CASH TRANSACTION                 |
| 118130 TRAVEL & LODGING      | 93.44   | MISC CASH TRANSACTION                 |
| 126021 STORAGE INCOME        | -24.00  | MISC CASH TRANSACTION                 |
| 127540 AUTO EXPENSES         | -5.00   | MISC CASH TRANSACTION                 |
| 111010 CASH ON HAND          | 124,385.19  | NET TRANSACTION TOTAL                 |
|                              | -123,468.73   | BANK TRANSFERS                        |
|                              | -----   |                                       |
|                              | 916.46  |                                       |
| -----                        |   |                                       |
| TOTAL                        | 0.00  |                                       |